

# Capital I Day 2010 Registration Form

Name \_\_\_\_\_  
SSN# \_\_\_\_\_  
License # \_\_\_\_\_  
Lic. State \_\_\_\_\_  
Company \_\_\_\_\_  
Address \_\_\_\_\_  
Phone \_\_\_\_\_  
E-mail \_\_\_\_\_

**Morning General Session: 3 CE credits.**

**Afternoon classes are filed for 3 CE credits.**

*Please Choose One:*

- Flood Insurance**
- Employment Practices Liability Insurance**
- Ethics for the Insurance Professional**
- Professional Liability working through the policies**

**Please find enclosed my registration fee:\***

- \_\_\_ \$130 Early Bird Fee - Postmarked by 2/25/10  
\_\_\_ \$150 Registration Fee - Postmarked after 2/25/10

**On-Line Registration available at [www.capitaliday.com](http://www.capitaliday.com)**

**I would like to exhibit:\***

- \_\_\_ \$375 Exhibitor Fee (1 Full Registration)  
\_\_\_ \$75 Additional Exhibitor (Seminars & Meals)

**I would like to be a sponsor\* of the event:**

- \_\_\_ \$500 Platinum (Includes 2 Full Registrations)  
\_\_\_ \$400 Gold (Includes 1 Full Registration)  
\_\_\_ \$300 Silver (Registration not included)

\_\_\_ **Total Enclosed**

Please make checks payable to:

**Capital I Day 2010**  
C/O Christine Page  
MWAIIA  
127 S. Peyton Street  
Alexandria, VA 22314

\*10% Discount if both  
Exhibitor & Sponsor  
Contact Stanley Lipshultz  
for more details: (301)  
468-5511  
Legal99@aol.com

**Don't miss this event!**  
Up to 6 CE Pending Credits for  
P&C, 3 L&H, in DC, MD & VA!

C/O Christine Page  
MWAIIA  
127 S. Peyton Street  
Alexandria, VA 22314

Capital I Day 2010

# Capital Insurance Day

## Registration & Event Information



**March 19, 2010**

**Hilton Hotel**

**1750 Rockville Pike, Rockville,  
Maryland**

**(On the Metro Red Line @ Twinbrook)**

**6 CE Credits – P&C/ 3-L&H**

**Exhibit Hall • Networking • Luncheon Speaker**

**Please join us for the "All industry" CE  
and networking event of the year**

*Excellence through Education*

## Program Schedule

Attend the premier "All Industry" education and networking event in the Washington, DC metro area! Learn about the latest trends and events that will impact your business and career.

**Date & Location: March 19, 2010**

**7:30 am to 5:00 pm**

**Hilton Rockville Pike**

**Metro Red Line to Twinbrook**

### Morning Agenda: 3 CE Credits

**7:30 am - 8:30 am** Continental Breakfast  
**EXHIBIT HALL OPEN**  
Registration Opens

**8:30 am - 11:30 am** Morning General Session

Welcome & Opening Remarks

**A VIEW FROM THE TOP:  
SURVIVING THE RECESSION**

**Moderator: Louise "BeBe" Cantor, CPCU**

(3 CE P&C credits)

Come join us for a roundtable discussion by nationally recognized members of the insurance community discussing how their organizations have addressed the current economic climate and strategies for weathering the crisis. There will be ample time for questions and answers.

**10:00 am - 10:30 am** Exhibit Hall Open

**11:30 am - 12 noon** Exhibit Hall Open

**12:00 pm - 1:00 pm** Lunch & Guest Speaker

### Afternoon Agenda: 3 CE Credits

**1:30 pm - 4:30 pm**

**Attend the CE Seminar of your Choice**

#### **I. Employment Practices Liability**

**Insurance: Presenter: Catherine M.**

**Paladino 3 CE Credits, P&C only**

This course discusses the growing risks associated with employment practices liability in today's business environment. It covers an overview of the basic coverage issues and the potential exposures for employers. This course is designed to provide the experienced producer with increased understanding of the exposures of Employment Practices in the workplace, claims examples and coverage issues.

#### **II. Flood Insurance. Presenter: Philip Rager, AIC 3 CE credits P&C only**

This seminar covers the background and purpose of the NFIP, the flood insurance market and risk assessment, amounts of coverage available, deductible options and a review of the Dwelling and General Property forms.

#### **III. Ethics for the Insurance Professional.**

**Presenter: Norris Gearhart, 3 CE Credits, L&H and P&C**

This course will serve as an introduction to issues dealing with ethics as they pertain to insurance agents, brokers and adjusters. Discussion will include information on the proper handling of insurance transactions and the responsibilities of each concerned party. The key to this seminar is the identification of roles and responsibilities as well as defining financial implications and legal issues. Seminar will conclude with Agents, brokers and adjusters exploring possible ethical issues and **their remedies.**

#### **IV. Professional Liability: Working Through the Policies. Presenter: Stanley L. Lipshultz, J.D., CPCU. 3 CE P&C Credits Only**

This seminar focuses on Professional Liability insurance policy language beginning with an overview of professional liability insurance and moving on to the various types of policies such as D&O, E&O, EPLI and Miscellaneous Professional Liability policies.

**1:00 pm - 1:30 pm** Exhibit Hall Open

**3:00 pm - 3:30 pm** Break with Exhibitors & Grand Prize Drawing

### Registration Information

**Please complete and return the enclosed registration form with your payment by March 12, 2010**

Early registration is recommended as many insurance professionals in the Washington DC Metro area attend and space is limited! Afternoon CE Sessions are on a **first-come first-served basis** and will be filled equally. On site registration is available but not guaranteed.

Registration fees include morning and afternoon CE sessions and access to the exhibit hall; a continental breakfast and lunch are included. For additional registration information, please contact Stanley Lipshultz at 301 468 5511 or via email at Legal99@aol.com

**On-line registration is available at:  
[www.capitaliday.com](http://www.capitaliday.com)**

Visa, MasterCard, Amex and Discover.

### Cancellation Policy

A full refund will be granted on cancellations received in writing (by fax or mail) on or before March 10, 2010. No refunds will be given after that date – however registrations are transferable to another person or to future events.

### Exhibitors and Sponsorships

Approximately 200 insurance professionals attend Capital I Day every year. We expect the exhibit hall to sell out quickly – so be sure not to miss the opportunity to share your services with your colleagues in the area. Exhibitor fee includes registration for two attendees for seminars and meals. For more information, contact Susan Scott at 301 986 4406 or via email at [sscott@weaverbros.com](mailto:sscott@weaverbros.com)

### Scholarship Award

The Capital I Day Committee awards scholarships for all insurance designation classes such as CPCU, IIA, RPLU, CLU, RHU, and LUTCF. Scholarship applications are available from D. Cunningham at [de.cunningham@comcast.net](mailto:de.cunningham@comcast.net) or 540-347-9170